



Services Rate Card

The Teknowledgies Advantage:

Teknowledgies is a boutique finance and accounting firm with a unique value proposition: We utilize the most appropriate and cost-effective resources to get the work done. No more, no less. For example, we won't use a CFO-level resource to do your day to day accounting. That would not only be waste of your money, but our way is much more accurate, as our specialists can do the job better. Conversely, if the situation requires that CFO, such as presenting a financial model to investors, or discussing financials with the board, then by all means, the CFO-level resource is used.

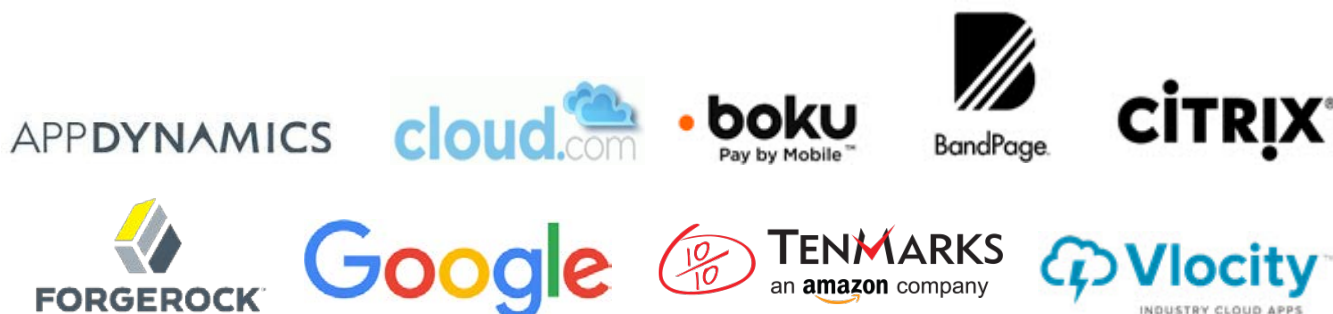
Our rates, especially when you factor in the workload balancing efficiencies, are the best in the Bay Area.

2017 Finance and Accounting Services Rates		
Hourly Rate	Title and Function	Avg Time Spent % ¹
\$ 125	CFO –working with investors and board of directors, high-level oversight	5%
\$ 85	Controller – reviews financials, cash flow, financial modeling	10%
\$ 85	Back-office systems admin – sets up and integrates accounting systems such as QuickBooks, Expensify, Bill.com; system migration to NetSuite and SAP as company growth warrants	5%
\$ 65	Accounting Manager – month-end close, accounting-specific oversight	10%
\$ 50	Accountant – performs day-to-day functions such as A/R, A/P, payroll, G/L, etc.	60%
\$ 25	Administrative – scanning, filing; keeping everything digital	10%

We offer a money-back guarantee for our services. No other firm can match this!

A few of our clients. Find the unicorns!

We may not be directly responsible for their phenomenal growth, but we provided the (infrastructure) to support it!



An Endorsement (just one of many)

"Teknowledgies was the best service ever for us. From a tiny startup through our rapid growth, TKI was there, adapting to our accounting and system needs in perfect sync and at the best possible price."

- Kolja Reiss, CEO at Dimoco

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¹ These are run-rate averages; the percentages may be different depending on the company's growth stage. For example, back-office/IT system set up may be higher at the start and then level off.